The **SPACE** Pacific 1996

South Pacific Region Satellite & Cable Show

January
23-27
1996
Auckland
New Zealand

SPACE Pacific Limited announces the 1995-1996 annual South Pacific Region Satellite & Cable Show to be held at the University of Auckland Tamaki Campus January 23-27, 1996. The actual conference sessions will be held Wednesday January 24, Thursday January 25 and Friday January 26. A tentative schedule of events and dates appears separately here.

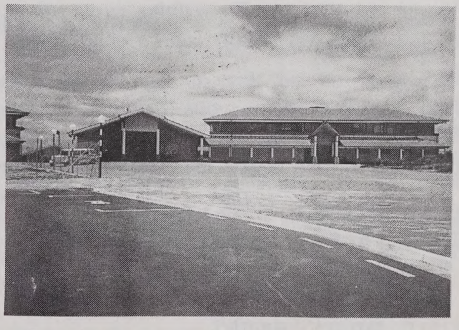
SPRSCS is being held at an ideal facility for this level of high technology gathering. The Tamaki Campus of the University of Auckland is virtually brand new and the facilities for our conference will make possible state-of-the-art presentations using some of the latest audio and visual presentation systems available in the Pacific region.

SPRSCS will make use of three theatre-style lecture rooms each with comfortable seating and excellent availability of modern presentation technology. Additionally, three exhibit hall rooms will contain the latest in hardware and technology as well as programmer presentations from the Pacific region's leading service providers. A paved lot directly in front of the exhibit hall building will be the temporary home to demonstration satellite dish systems set up for the conference.

Attendence from SPACE Pacific members and non-members is anticipated from at least 15 countries in the region with a total expected turn-out during the January 24-26 dates of approximately 500 people. A special "Open Public" day will be held on Saturday January 27 (see detailed description, to follow).

This announcement contains all or most of what you will require to pre-register. Note special sections for exhibitors and their personnel.

Tuesday January 23: This is antenna set up day, the annual SPACE Pacific "antenna raising party" during which most of the on-display dish receiving systems will be installed and made operational, and, exhibitors will set up their indoor display booths as well. Attendees who are keen to inspect antenna systems going together, and to benefit from this experience are invited to arrive around 12 noon on the 23rd. There will be access only to the front "Antenna Lot" and the "Registration" area on this date; access to the indoor exhibit hall area will be limited to exhibitor personnel who will be working to complete their stand displays.



Tamaki Antenna Lot - Exhibit Hall Building

Wednesday January 24: Sessions of this day are labeled as "Basic Training" and are intended for those who are either new to the home dish industruy or who wish to review the basics of a home dish system installation. Note that seating for these sessions is restricted to a maximum of 225 people and attendees registering for the 24th will be given special passes. An outline of the course topics appears here separately.

SPECIAL

SPACE PACIFIC MEMBERSHIP
PRE-GENERAL-REGISTRATION
LIMITED TIME FRAME SIGN-UP

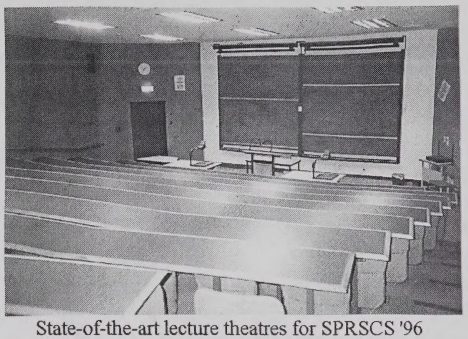
Thursday January 25 / Friday January 26: These are the two primary conference dates. For many of the conference periods there will be twin sessions offered (i.e., two separate sessions in two separate theatres, simultaneously) and you will select which one of the two sessions you wish to attend. When two sessions occur simultaneously, one will be slanted towards system design and mechanics while the second parallel session will deal with business management and programming issues. In this way a firm sending two delegates will be able to send the technical type to the technical sessions and the business management type to the dollars and cent issue sessions.

Saturday January 27: This is the SPRSCS "Open (to the) Public Day" designed to bring out to the Tamaki Campus several thousand New Zealanders who are anxious to learn more about the programming and costs associated with owning a home satellite dish system. This will be a direct consumer sales activity day and SPACE Installer/Dealer members in particular will have the opportunity to interact with consumers one-on-one during this day of activity and make contacts for the sale of home dish systems. For a fuller explanation of how this day will work, see special sheet enclosed.

Evening Tele-Courses:

There are no motels in the immediate vicinity of the University of Auckland Tamaki Campus although a motel area is within a five to ten minute drive. The host motor inn is the BARRYCOURT at 10-20 Gladstone Road (Parnell, Auckland). This facility has been chosen for this purpose for several reasons (to be explained shortly).

Out of Auckland SPRSCS attendees who register early enough to stay at the Barrycourt will be offered the opportunity to both view and tape in their rooms approximately 4 hours of videotaped satellite TV training materials on the evenings of January 24, 25 and 26. If you are from out of Auckland, if you plan to stay in the Auckland area, and if you would like access to these "bonus" in room Tele-Courses, you may bring with you your own VCR (see 'VCR Specs', here) and at least 12 hours of blank tape to set up your recorder in your room to tape these sessions. In this way you may take them home with you for sharing with additional staff or for review by yourself at a later date.



State-of-the-art lecture theatres for SPRSCS '96

The BARRYVISION System:

SatFACTS Monthly readers have been following a series on "Neighbourhood Cable TV" systems. Readers are aware that a motel or other facility equipping itself with the necessary satellite dishes, satellite receivers and modulators can create a secondary business of cable TV, providing first for its own rooms, and then expanding "into the neighbourhood" to serve nearby homes and businesses.

The Barrycourt Motor Inn is an example of just this type of business facility and the Barryvision Limited (neighbourhood cable TV) service is the result. Four satellite dishes are scheduled to be functional by the time you arrive for SPRSCS providing a wide selection of programming to the Barrycourt's 120+ rooms as well as to the neighbourhood. The entire Barrycourt facility has been rewired for 450 MHz bandwidth cable TV service, new television receivers that directly tune the S (and hyper) band channels have been installed and a brand new headend with upwards of 18 operating channels will be sending into your room an abundance of programming.

Tours of the Barryvision headend room and the four dish system will be to a published schedule during SPRSCS. And it will be through one of the 18+ channels on the Barryvision system that you will receive your in-room Tele-Course material. Even when you are back in your lodging during SPRSCS there will be no escaping the growing impact of satellite television in the Pacific!

VCR SPECS REQUIRED

To tape the Barrycourt In-Room Telke-Courses, your VCR should:

- ✓ Record in PAL format
- ✓ Be capable of tuning channel E6/NZ5/A7 (182.25 MHz)
- ✓ Preferably have a timer to turn on and off
- ✓ Be equipped with T240 tapes for 4 hours nightly recording

Note: Lodging at the Barrycourt will be on a first-come, first-registered basis; perference will be given to those who will be staying over the full period of January 23-24-25-26 and checking out on either the 27th or 28th. A second and third motel / motor inn facility(ies) is nearby to the Barrycourt and when the Barrycourt is filled, later registrants will automatically be placed at these facilities. Do NOT attempt to make reservations directly with the Barrycourt as all registrations for the period 23 to 27 January will first filter through SPACE Pacific. **With confirmation of your pre-registration you will receive motel lodging application forms.**

TRANSPORT From Lodging:

SPRSCS will be offering a bus transport service between the Barrycourt plus motor lodges 2 and 3 out to the University of Tamaki Campus, and return, to a schedule. To avail yourself of this service, you will be required to have a special coloured SPRSCS badge. To obtain this badge, we MUST have your request for transportation as a part of your registration form (see form, enclosed).

✓ Bus transport will run typically between 8AM and 9AM on the mornings of January 24, 25, 26 and possibly the 27th, from the lodging to the Tamaki Campus.

✓ Return bus transport from the Campus to the lodging will run typically between 5:30PM and 6:30PM the evenings of January 24, 25 and 26. It will not run the evening of January 27.

✓ The bus ride is approximately 15 minutes in length, somewhat traffic dependent.

✓ Taxis from lodging to the Campus are easily arranged; taxies in the reverse direction (campus to lodging) will have to be pre-arranged by you.

✓ There is adequate off-street parking at the Barrycourt and lodges 2 and 3 for rental cars. Long term parking at the campus will be clearly marked but may involve a 2 to 5 minute walk from the parking area to the actual SPRSCS site.

FOOD and Shopping:

The Barrycourt has excellent restaurant facilities on premises. This facility is in a non-commercial area and approximately 5 minutes walk from the world class Parnell Rise shopping and restaurant district. Every imagineable type of cuisine and shoppe is along "the Rise" and even a careless person will find more opportunities to sample distinctive and excellent quality eating than he or she can possibly take advantage of during your limited stay. For those unable to walk, taxis are available at the Barrycourt and for those really tired many of the Parnell Rise restaurants will deliver to your room (and the Barrycourt has in-room food service). Family tours are easily arranged through the Barrycourt front desk and a number of bus and other tours of the Auckland area are available. And, you are but a five minute drive from downtown Auckland's Queen Street shopping region or the Newmarklet district, each with a sizeable selection of shoppes, restaurants and movie theatres.

LOCAL Attendees:

For those attending from the greater Auckland region, or staying at a facility other than the Barrycourt (plus our two backup lodges), see the map here locating the Tamaki Campus at the University of Auckland. There is adequate on-street, student designated parking at the campus and as SPRSCS is being held during a student holiday period there will be almost no competition for parking spaces.

ADMISSION Badges:

Entrance to all sessions and the exhibit halls January 24-25 and 26 will be by badge only. Exhibitor badges will allow exhibit hall entry during special "before" and "after" hours; delegate and attendee badges will gain exhibit hall admission only during open hours.

On Saturday January 27th, "Open Public Day," no badges will be required for entrance to the exhibit halls during the posted open hours (10AM to 4PM).

EXHIBITOR Registration:

See special sign-up forms enclosed with this packet. Note the restrictions for personnel badges per exhibitor.

DELEGATE Registration:

Anyone who is a member of SPACE Pacific is a designated "Delegate" to the conference. A special meeting room will be open to Delegates-only for special discussion sessions dealing with SPACE policy during the year 1996. Your badge will identify you as a Delegate.

ATTENDEE Registration:

Non-SPACE members are designated as "attendees" and their badge will reflect this status.

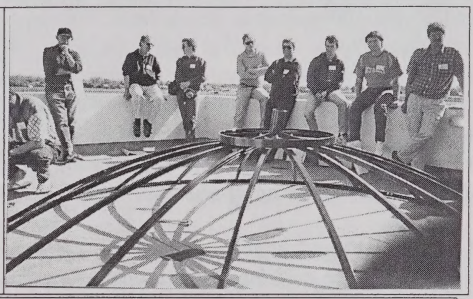
-PREVIEW-PREVIEW-PREVIEW-PREVIEW-PREVIEW-PREVIEW-PREVIEW-

SPRCS '96: SOUTH PACIFIC REGION SATELLITE & CABLE SHOW

Held at University of Auckland Tamaki Campus ◆ January 23-27, 1996

TUESDAY: January 23

Annual Antenna Raising Party: SPRSCS exhibitors will be on hand to assemble and erect their show antennas and you are invited along to watch and learn! Show up any time after 12 noon and bring your cameras. Also available: Tour of University of Auckland 7.3m near space research antenna receiving system, next door to the SPRSCS Antenna Lot. And, pick up your show package and badge 4-6PM.



WEDNESDAY: January 24

BASICS SEMINAR - For Those Who Need A Foundation

Conducted by author **Mark Long** (The World of Satellite TV, The Asia-Pacific Satellite Directory et al), **Selwyn Cathcart** (Telsat Communications), and **Bob Cooper** (SatFACTS Monthly). Sessions will run 10AM to 12 noon, 1:30PM to 4:30PM with seated limited to 225 people (early registration is recommended). Attendes will be exposed to a thorough schooling in the operational parameters of the geostationary (Clarke Orbit) system covering all aspects of how the satellite functions, the requirements for successful signal acquisition and the basics of both analogue and digital receivers including encryption.

THURSDAY: January 25

GENERAL SEMINARS - Some Parallel (two at once) Sessions

System Planning: Present & Future Satellites (Optus B1 and B3, Palapa C1 and C2M, PanAmSat PAS-2, Rimsat G1 and G2, JCSAT-3, Intelsat 700 and 800 series, Philippine's MPSC and PASI). Their coverage capabilities, their programmer prospects. **The Digital Challenge-One**: Status of Consumer Friendly DVB Compliant IRDs; **Two**: The Conditional Access Routine; **Three**: Conversion From Analogue. **Dish & LNB Selection**: The Variables and Coping. **Marketing Satellite Services**: Success & Failures. **Trouble Shooting With Test Equipment**: The Meters and Analysers. **Dish Tracking Techniques**: Planning For The Full Orbit Belt. And more to be announced. **PLUS** - "Technicians & Testing Room," Exhibit Halls open, SPACE Membership meeting forums and scheduled tours of University of Auckland 7.3m near-space research centre.

FRIDAY: January 26

GENERAL SEMINARS - Some Parallel (two at once) Sessions

MDS/MMDS Overview: How It Works. **Cable TV Planning**: Building An Attractive Programme Selection. **Cable TV**: Promoting Programmer Services. **Cable TV**: Three Approaches To Community Wiring. **Adult Programming**: Is It Worth The Hassle? **Motel SMATV**: Upgrading to Satellite Programmes. **DTH Practical**: The Actuator Motor Drive. **Tuning In**: Set-top Converters versus Direct Access TV Set Tuning. **Satellite Feeds**: Which Works Best - When? Why? **Cables**: Selecting The Most Cost Effective For Each Job. And more to be announced. **PLUS** - "Technicians & Testing Room," Exhibit Halls open, SPACE Membership meeting forums and scheduled tours of Univertsity of Auckland 7.3m centre.

SATURDAY: January 27

Exhibit Halls Open: 10AM - 4PM ("Open Public Day"), **Country Music Television - USA** "Dance Ranch" Show,"Technicians & Testing Room" open to full attendees (not the public), SPACE Membership meeting forums (open to SPACE members only).

SPRSCS SPECIALS: *Someday All Trade Shows Will Be Run Like This!*

TECHNICIANS & TESTING ROOM

This unique room will be staffed by technicians and engineers and suitable test equipment for the evaluation and testing of various receivers and other products in the marketplace. This room will have a doorway posted schedule and here is where you will find the technically inquisitive people in our industry trying our new low threshold receivers, testing new feed horn designs, evaluating new methods of detecting signals and generally pushing the envelope of our current 'state-of-the-art'. If you enjoy the hands on approach, and the opportunity to participate or simply stand back and observe as products are tested and discussed, this is a room where you can find refuge from the hustle-bustle of the exhibit hall floor. Also in this room - technical literature provided by suppliers for handout to delegates and attendees alike, and, a scheduled showing of our Tele-Course videos for those who do not have access to them at the Barrycourt Motor Inn. AND - available multi-format VCRs to play back your own off-air reception tapes from your own system - bring them and plan to share!

The AUCKLAND University 7.3m Horizon to Horizon Research Dish

Readers of SatFACTS Monthly have learned of the unique 7.3 metre horizon to horizon C + Ku dish system installed by the University of Auckland (SF#2 et al). SPRSCS is being held less than 300 metres from this dish's research centre and project admninistrator Brian Oliver will arrange tours to a schedule (posted at SPRSCS) January 24, 25 and 26. The facility has a sizeable selection of low threshold receivers, audio processing equipment and a bank of VCRs with which the many non-English language feeds of interest to the University of Auckland's various departments are taped for University use in studies programmes. This is the sort of installation every enthusiast dreams of having in his own back yard! And SPRSCS will give you the opportunity to inspect and study it first-hand.

The BARRYVISION "Neighbourhood Cable TV" Headend

Based upon direct feedback from SPACE Pacific members, we are aware that several dozen "Neighbourhood Cable TV" systems are being planned throughout the Pacific. Our host lodging facility, the Barrycourt Motor Inn and Conference Centre, is one of the very first to be operational. Planned from the outset as a serious cable TV service, the Barrycourt's four antennas (3.7 to 7 metres in size, including a relic from the old AFRTS days!) were carefully planned to allow access to PAS-2, Optus, Rimsat G2 and even AsiaSat 2! The all new cable quality headend features channellised modulators for satellite signals and cable quality heterodyne VHF and UHF off-air channel processors for terrestrial TV channels. The result is a cable TV system capable of providing as many as 52 channels of cable TV service. This leading-edge-technology system is filled with practical ideas for your own business systems and you will have a posted schedule of times when you may inspect the facility and its headend.

Annual SPACE Pacific Antenna Raising Party

Nothing beats participating in a real event. And every year our annual "Antenna Raising Party" grows bigger and bigger. Here, on January 23rd, even before SPRSCS formally opens, you will have the opportunity to spend the afternoon wandering our extensive antenna lot to witness and observe first hand the trials and tribulations associated with assembling a variety of dish types, sizes and mounts. No satellite show is significant unless it gives you the opportunity to actually see, touch and work with the tools of our trade. By coming in early, on the afternoon of the 23rd, you accomplish two things: (1) You can participate in the "Antenna Raising Party," and, (2) you can pick up your registration packet and badge 'early' (4PM to 6PM) at the special table estbalished for this purpose! And bring your camera.

SPECIAL EVENT!!! **ONLY FOR INSTALLER/DEALER MEMBERS**

SPACE
Pacific

IS BRINGING

CMT
COUNTRY MUSIC TELEVISION
PACIFIC SM

TO AUCKLAND
to help you

SELL

HOME DISH SYSTEMS!

ON JANUARY 27th - in the middle of the SPRSCS "Public Open House Day" Country Music Television - USA will be on hand to put on a

"CMT DANCE RANCH" Show

for the public! This SPACE arranged promotion will be FREE to the public and we expect a crowd of thousands - people you as an installer/dealer can count to be potential buyers of home dish systems!

SPACE Pacific has arranged with Auckland radio station FM Country (94.2) and the New Zealand Country Music Association to turn this into a major crowd pleasing media event. From CMT USA, the star line-up will be headed by Jo Thompson, a former Host on The Nashville Network's "Dance Line" and a former Miss Texas beauty queen. With the assistance of the New Zealand Country Music Association and FM Country, the highlight of the free show will be an on-stage country music dance contest with winners receiving prizes provided by CMT and FM Country. An outdoor stage area set up directly in front of the SPRSCS conference halls will play host to a lunchtime show that will add plenty of excitement to the crowd attending the free event.

FM Country 94.2

Yes ◆ there is STILL more!

To guarantee a receptive crowd turning out for this CMT Dance Ranch show, FM Country radio in Auckland will be featuring a major listener contest over the air between January 8 and the 27th. Hear this: In this radio contest one lucky listener will win a complete 3 metre home dish system, including a receiver IRD with a one year subscription to CMT - Country Music Television!!! This is a grand prize with a retail value of nearly $6,600 and the opportunity to win this special prize (with many lesser prizes provided by CMT) will not go unnoticed by listeners to FM Country! You can bet your last silver dollar we are talking a major turn out to the January 27th SPRSCS Open House and CMT Dance Ranch.

NOW - how do **you benefit** as a SPACE Installer / Dealer Member?

SPACE Installer / Dealer members will be invited to set up a trade table stand to allow you to meet and talk with potential buyers of CMT (and other fine) home dish systems during the Saturday Open House. Get out your best selling suit - because we're bringing the crowd to you!

SPACE DEALER CMT DANCE RANCH FORM

USE THIS FORM ONLY IF:
✓ YOU ARE a SPACE Installer/Dealer Member, and,
✓ YOU WISH to display during the CMT Dance Ranch January 27

Background:

January 27 (Saturday) is "Open Public Day" at SPRSCS. A stage show will be presented free of charge to attendees by Country Music Television - USA. The general public will be invited to attend and the "Dance Ranch" has the support of the New Zealand Country Music Association. As a SPACE Installer / Dealer Member, you are entitled to occupy a table top display outside of the exhibit hall in a special area set aside for this purpose from 10AM to 4PM. This will give you the opportunity to meet consumers interested in owning a home dish system. You will NOT be allowed any live equipment demonstration (electrical and other connections would be unsafe out of doors; self-contained battery operated equipment [such as a VCR deck and TV] will be permitted) but you may display equipment, hand out brochures, and sell copies of SATELLITE TELEVISION: All You Need To Know from your table top. The main exhibit hall, indoors, will contain live operating equipment displays of functional systems.

Note: There is one requirement. You MUST create on your own and post on a stake ABOVE your table top display a sign with the name of your community / suburb on it. In this way consumers can locate a SPACE Installer / Dealer who is nearest to their own home. Instructions regarding this sign will be posted to you with confirmation of your reservation of a table top display space.

SPACE DEALERS NOTE! This is NOT your SPRSCS Registration Form - SEE NEXT PAGE HERE!

SPACE PACIFIC INSTALLER / DEALER MEMBER DANCE RANCH DISPLAY TABLE REGISTRATION FORM

❑ YES - Sign us up for a CMT Dance Ranch table top display for Saturday January 27; our cheque to SPACE Pacific in the amount of (NZ)$75 is enclosed, or, charge to VISA from information below.

NAME _____
Company Name _____
Mailing Address _____
Town/Suburb/City _____ _____ _____
Telephone Number _____ Fax Number _____
SPACE Pacific Installer / Dealer membership number (found on membership certificate) _____

YES - you may charge this on a VISA CARD (only VISA): Provide charge card information here.

NAME (as it appears on card) _____

CARD NUMBER __ __ __ __ __ __ __ __ __ __ __ __ __ __ __ __

Expiration date of card: _____
Signature and date: I hereby authorise the charge of NZ$75 shown here.

_____
(date) _____

Return form to:
SPACE Pacific, PO Box 30, Mangonui, Far North, New Zealand (Fax: 64-9-406-1083)

SPRSCS REGISTRATION FORM

USE THIS FORM ONLY IF:
✓ SPACE Installer/Dealer Member ✓ SPACE Retransmission Member
✓ SPACE Importer/Manufacturer/Programmer Member

☐ PLEASE REGISTER THE FOLLOWING FOR SPRSCS

PERSON		COST
1	NAME _____ Company Name _____ Mailing Address _____ City/Town _____ _____ _____ Telephone Number _____ Fax Number _____ ___Will___ Will Not Require Lodging. If yes ____will require transport. Show days you will attend: ___23 ___24 ___25 ___26 ___27	NZ$175 gst $19.45 included

PERSON		COST
2	NAME _____ Company Name _____ Mailing Address _____ City/Town _____ _____ _____ Telephone number _____ Fax Number _____ ___Will ___Will Not require lodging. If yes ___ will require transport. Show days you will attend: ___23 ___24 ___256 ___26 ___27	NZ$175 gst $19.45 included

PERSON		COST
3	NAME _____ Company Name _____ Mailing Address _____ City/Town _____ _____ _____ Telephone number _____ Fax Number _____ ___Will ___Will Not require lodging. If yes ___ will require transport. Show days you will attend: ___23 ___24 ___25 ___26 ___27	NZ$175 gst $19.45 included

PERSON		COST
4	NAME _____ Company Name _____ Mailing Address _____ City/Town _____ _____ _____ Telephone number _____ Fax number _____ ___ Will ___ Will Not require lodging. If yes ___ will require transport. Show days you will attend: ___23 ___24 ___25 ___26 ___27	NZ$175 gst $19.45 included

FORM COMPLETION INSTRUCTIONS

✓ Do NOT use this form if you are any of the following:
► Not a member of SPACE Pacific (see separate form this packet)
► An Individual Member of SPACE Pacific (see separate form this packet)
✓ If paying by cheque - total amount, make payable to SPACE Pacific Ltd. and mail with completed form to SPACE Pacific, PO Box 30, Mangonui, Far North, New Zealand
✓ If paying by VISA chargecard (note: ONLY VISA) turn this sheet over and complete chargecard information on rear.

VISA CARD (only VISA Card) Charge Information

NAME (as appears on card) _____

CARD NUMBER _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _

Expiration date of card: _____

Signature and date: I Hereby authorise the charges shown on reverse side:

_____

(date) _____

Return form to:
SPACE Pacific
PO Box 30
Mangonui, Far North
New Zealand
(Fax: 64-9-406-1083)

(For SPACE Pacific Use)

Enter date _____
Control Number _____
Lodging Forms _____
Transport Logging _____

SPRSCS REGISTRATION FORM

USE THIS FORM ONLY IF:
✓ (you are) an Individual Member of SPACE Pacific

MEMBER		COST
1	NAME _____ Mailing Address _____ City/Town _____ _____ _____ Telephone number _____ Fax Number _____ ___Will ___Will Not require lodging. If yes ___ will require transport. Show Days you will attend: ___23 ___24 ___25 ___26 ___27	NZ$150 gst $16.67 included

UNDER Individual Member procedures, each may also register one "Member Guest" at the same individual member rate. However, this registration must appear on this form at the same time as the member registers to attend SPRSCS.

GUEST of MEMBER		COST
2	Guest's Name _____ Mailing address_____ City/Town _____ Telephone number _____ Fax number _____ ___Will ___Will Not require lodging. If yes ___ will require transport. Show Days you will attend: ___23 ___24 ___25 ___26 ___27	NZ$150 gst $16.67 included

FORM COMPLETION INSTRUCTIONS

✓ Do NOT use this form unless you an an Individual Member of SPACE Pacific
✓ If paying be cheque - total amount, make payable to SPACE Pacific Ltd and mail with completed form to SPACE Pacific, PO Box 30, Mangonui, Far North, New Zealand
✓ If paying by VISA chargecard (note: ONLY VISA), complete information below.

NAME (as appears on card) _____

Card Number __ __ __ __ __ __ __ __ __ __ __ __ __ __ __ __

Expiration date of card: _____

Signature and date: I hereby authorise the charges shown on this form:

_____

(date) _____

Return form to: SPACE Pacific Ltd., PO Box 30, Mangonui
Far North, New Zealand
(Fax: 64-9-406-1083)

SPRSCS REGISTRATION FORM

USE THIS FORM ONLY IF:
✓ YOU are **NOT** a member of SPACE Pacific.

☐ PLEASE REGISTER THE FOLLOWING FOR SPRSCS

NON-SPACE MEMBER PERSON 1

NAME _____
Company Name _____
Mailing Address _____
City/Town _____ _____ _____
Telephone Number _____ Fax Number _____
___Will ___ Will Not require lodging. If yes ___ will require transport.
Show Days you will attend: ___23 ___24 ___25 ___ 26 ___27

COST
NZ$225
gst
$25.00
included

NON-SPACE MEMBER PERSON 2

NAME _____
Company Name _____
Mailing Address _____
City/Town _____ _____ _____
Telephone Number _____ Fax Number _____
___Will ___ Will Not require lodging. If yes ___ will require transport.
Show days you will attend: ___23 ___24 ___25 ___26 ___27

COST
NZ$225
gst
$25.00
included

NON-SPACE MEMBER PERSON 3

NAME _____
Company Name _____
Mailing Address _____
City/Town _____ _____ _____
Telephone Number _____ Fax Number _____
___Will ___Will Not require lodging. If yes ___ will require transport.
Show days you will attend: ___23 ___24 ___25 ___26 ___27

COST
NZ$225
gst
$25.00
included

NON-SPACE MEMBER PERSON 4

NAME _____
Company Name _____
Mailing Address _____
City/Town _____ _____ _____
Telephone Number _____ Fax Number _____
___Will ___ Will Not require lodging. If yes ___ will require transport.
Show Days you will attend: ___23 ___24 ___25 ___26 ___27

COST
NZ$225
gst
$25.00
included

FORM COMPLETION INSTRUCTIONS

✓ Do NOT use this form if you are:
► Individually a member of SPACE Pacific
► Work for or own a company that is a SPACE Pacific member
✓ If paying by cheque - total amount, make payable to SPACE Pacific Ltd. and mail with completed form to SPACE Pacific, PO Box 30, Mangonui, Far North, New Zealand
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VISA CARD (only VISA Card) Charge Information

NAME (as it appears on card) _____

CARD NUMBER __ __ __ __ __ __ __ __ __ __ __ __ __ __ __ __

Expiration date of card: _____

Signaturee and date: I hereby authorise the charges shown on reverse side:

_____

(date) _____

Return form to:
SPACE Pacific
PO Box 30
Mangonui, Far North
New Zealand
(Fax: 64-9-406-1083)

(For SPACE Pacific Use)

Enter date _____
Control Number _____
Lodging Forms _____
Transport Logging _____

SPRSCS EXHIBIT HALL / EXHIBITOR INFORMATION

This Information For Exhibitors Only

Steps to securing exhibit stand space:
#1 / Determine size of display area you require
#2 / Select from layouts here tentative first choice
#3 / Contact SPACE Pacific (tel. 64-9-406-0651; Fax 64-9-406-1083) to determine if specific area is available.

EXHIBIT HALL DISPLAY STAND PRACTICES:

✓ Sold on a first-come first serve basis (SPACE member firms have a 30 day advance period to select their space before non-members have an opportunity to take display space).

✓ SPACE member firms have until September 4 to select space, after which non-member firms may select.

✓ Display stand area rates are based upon status of firm displaying; SPACE member firms have a lower rate than non-member firms.

✓ Stand area is sold on the basis of "Standard Display Tables" (SDT) and "Custom Display Space" (CDS). A SDT area is approximately 6 square metre. CDS areas may, subject to our agreement, occupy any amount of space but as a minimum must occupy at least 9.7 square metres.

✓ SDT areas consist of the floor space and one table (2m by .6m) and 2 chairs. Additional chairs will be available for rental.

✓ CDS areas consist of the floor space only (tables and chairs optionally available) as most CDS users will bring in their own custom displays to fit their area chosen.

EXHIBIT HALL LAYOUT:

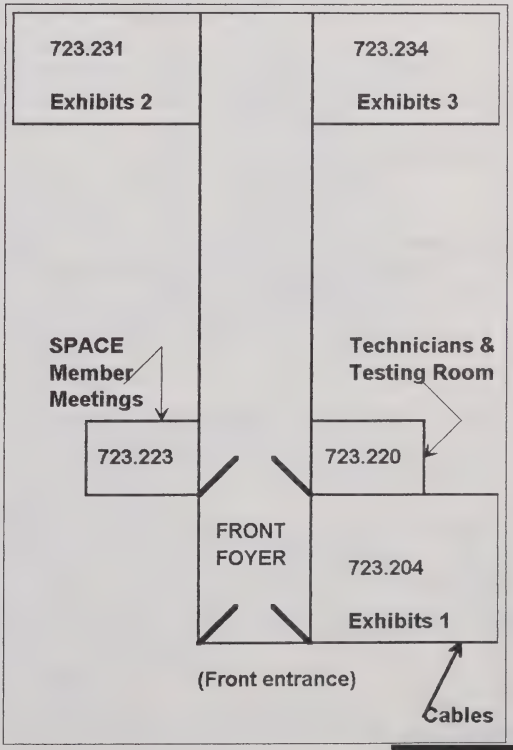
✓ There are three separate Exhibit Hall Rooms located in building 723 (see layout here). The front entrance to the building, from the "Antenna Lot" area, opens into a foyer area. We plan to have multiple large screen TVs "screening" various programming services on these display sets in the centre of the entrance foyer.

✓ Room 723.204 is the first, primary, exhibit hall area. Antenna to exhibit cables will be routed through a side window (see applicable drawing) to display stands. Exhibitors providing one or more antennas will be able to connect with their antennas through approximately 100 metres of cable.

✓ Rooms 723.231 (left, rear) and 723.234 (right, rear) can be reached with cables of approximately 150 metres length, through side windows. Room 723.234 will be held for late registration of exhibitors or until desireable space in .231 and .204 is exhausted.

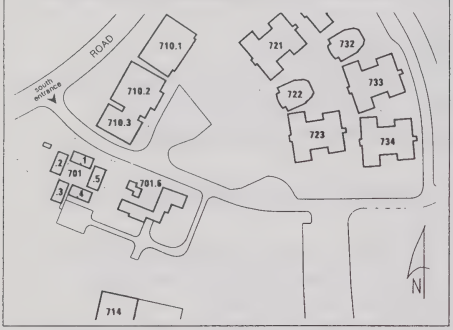
✓ Room 723.220 is reserved as the "Technicians & Testing Room."

✓ Room 723.223 is reserved for SPACE Pacific membership forums and meetings.

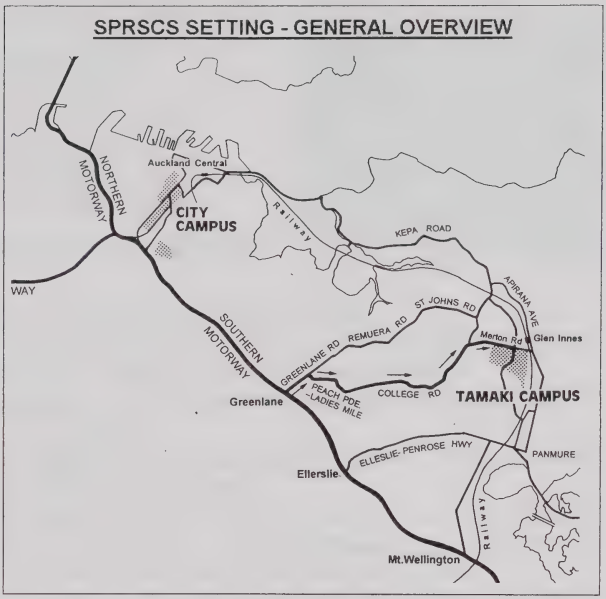


General overview (right) shows location of University of Auckland Tamaki Campus buildings off of Merton and Morrin (road) interchange. In enlarged view (below), "Antenna Farm" will be located in front of buildings 722 & 723; Country Music Television - USA Dance Ranch will be in front of buildings 7.10 (1,2, & 3) and 721; North 'up'.

SPRSCS - PRIMARY ACTIVITY AREA



SPRSCS SETTING - GENERAL OVERVIEW



Floor Plans - SPRSCS '96

On the following three pages are floor (room) plans for each of the exhibit halls. SDT (Standard display table[top]) are indicated; two or more may be combined to form a "CDS" (custom display space). Additional larger CDS areas are also indicated. If, after 1 November, some CDS areas remain unsold, we reserve the right to sub-divide those into SDT units.

Joint Occupancy Rules

Two or more companies may co-locate within any display area under the following rules:

✓ If any of the firms displaying are not SPACE Members, the Non-Member rate will apply for the entire display area.

✓ One company must be responsible for display space payment; partial invoices for partial (segmented) display areas will not be calculated.

Display Power Points

All equipment should be designed to operate on 230vac, 50 hertz. Exhibitors requiring different voltage / hertz sources will be responsible within their display areas for making the conversion.

Power points are located such that extension cords will be required for most displays. We will advise you of the length of extension cable required in confirmring your selected display space.

Exhibit Hall Security

Private security will be provided for the evenings of January 23, 24, 25 and 26. Only Exhibitor-badge personnel will be allowed in the exhibit hall area during non-exhibit hours. After 10PM at night and before 8AM, all personnel will be denied entry to the exhibit halls; regardless of what your badge says.

Set-Up and Knock Down

Booth set-up can begin at 12 noon on Tuesday January 23 and should be completed before 10PM that evening. Booth knock-down can begin at 5:30PM on Saturday January 27 and should be completed by midnight. Antenna set-up can begin anytime from 12 noon onward Monday January 22. Knock-down can begin from 5PM on Saturday the 27th and the yards should be cleared not later than noon of Sunday January 28. Inward freight and delivery arrangements can be advised on request.

Exhibitor Personnel

See special 'maximum personnel' limits on Exhibit Hall Registration form.

SPRSCS '96 Floor Plans:

EXHIBIT HALL 723.204

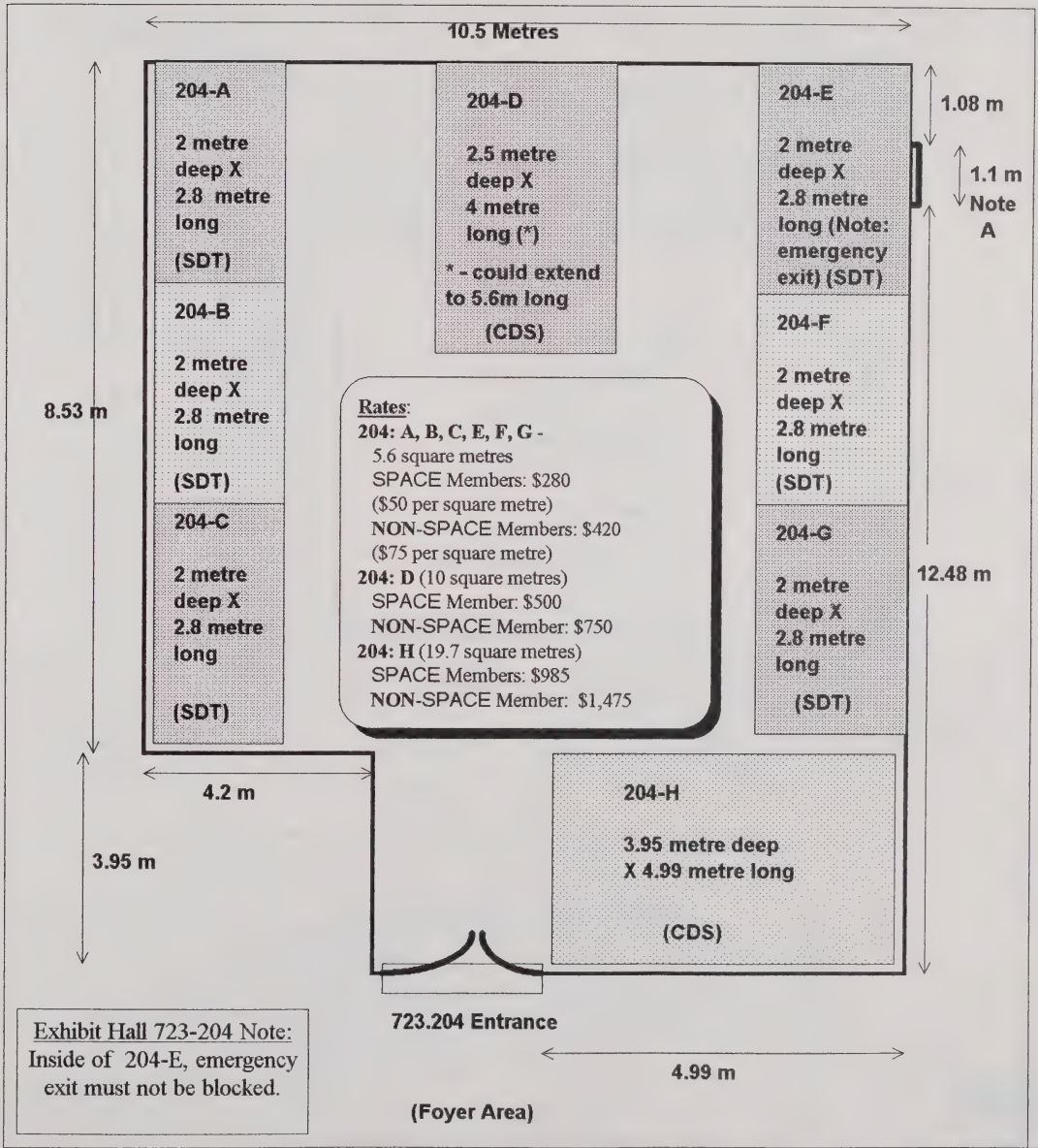


Exhibit Hall 723-204 Note:
Inside of 204-E, emergency exit must not be blocked.

SPRSCS '96 Floor Plans:

EXHIBIT HALL 723.231

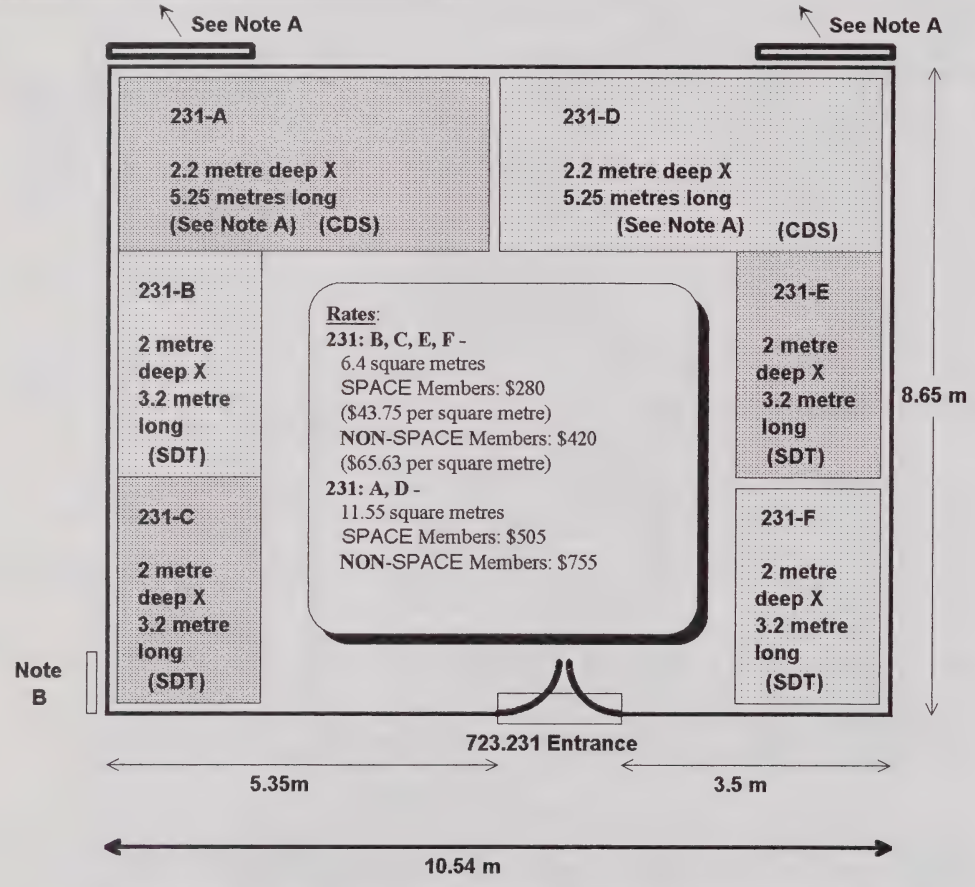
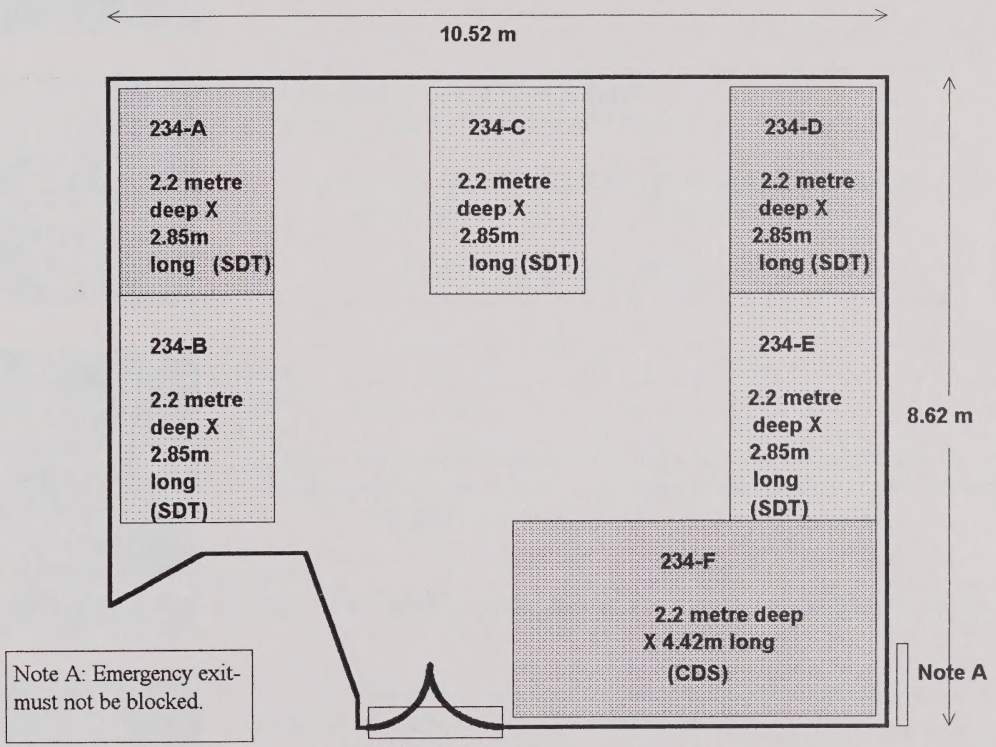


EXHIBIT HALL 723.231 NOTES

Note A: Windows (shown) measuring 1.150m wide by 1.72m tall face north and Optus or PAS-2 can be accessed through these windows. An in-stand Ku dish **might** actually work from inside here (test with a 60cm were inconclusive but promising). Note B: Emergency Exit - must not be blocked.

SPRSCS '96 Floor Plan:

EXHIBIT HALL 723.234



Rates:

234: A, B, C, D, E -
6.27 square metres
SPACE Members: $280 ($44.66 per square metre)
NON-SPACE Members: $420 ($66.99 per square metre)

234: F
9.72 square metres
SPACE Member: $434
NON-SPACE Member: $651

EXHIBITOR DISPLAY and PERSONNEL REGISTRATION

USE THIS FORM **ONLY** IF:
✓ Your BUSINESS wishes to display at SPRSCS '96
NOTE: Attending personnel included up to limit shown.

COMPANY INFORMATION * WILL APPEAR IN PRINTED PROGRAMME

Company Name _____
Mailing Address _____
City/Town _____ _____ _____
Telephone _____ Fax _____
Description of product line: _____
_____
Brand Lines featured at SPRSCS: _____
_____

DISPLAY SPACE ORDER

☐ We are a member firm of SPACE Pacific
☐ We are not a member firm of SPACE Pacific

DISPLAY SPACE REQUESTED (see floor plan layouts):
Room Number 723._____ ; Display Space 2____-__

Rate for display space: NZ$_____ .

COMPANY PERSONNEL ATTENDING

(Exhibitor Badges will be provided)

1) Name _____ Title _____
2) Name _____ Title _____
3) Name _____ Title _____
NOTE: STD / Standard Display Table Personnel limited to three as a part of Exhibitor registration; beyond 3, use appropriate registration form. Persons MUST be regular employees of exhibitor to qualify.
4) Name _____ Title _____
5) Name _____ Title _____
NOTE: CDS exhibitors entitled to a total of 5 personnel; all must be employees.

ANTENNA FARM PLANNING

☐ We plan to have (an) antennas set up in the antenna lot.
Number of antennas: _____ Antenna Sizes: _____
Operational on: ___C-band ___Ku-band

RETURNING THIS COMPLETED FORM

WHEN THIS FORM IS COMPLETE-
✓ If you are taking a SDT or CDS space and will require additional personnel registration,
go to the appropriate (member or non-member) SPRSCS registration form and add additional names at this time.
✓ Calculate the total amount (registrations on THIS page are a part of your exhibit space fee; those on additional form are **not**) and make cheque to SPACE Pacific.
✓ Return appropriate form(s) to: SPACE Pacific, PO Box 30, Mangonui, Far North, New Zealand (Fax: 64-9-406-1083)